



# MS MAGAZINE



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## TALLERES ATTENDING CMA SHIPPING 2024



Talleres Managers Santos Melgar and Carlos Tapia attended the Connecticut Maritime Association Shipping Conference to meet some of our loyal clients as well as strategic partners whom we cooperate with, from around the world.

CMA Shipping is more than just an average event; it's an energetic gathering of a core community of maritime professionals, facilitating an abundance of networking opportunities throughout the 3 days. CMA Shipping provides all participants with a platform to spend time with old friends and connect with industry newcomers.

Talleres is one of the world's top shipping suppliers attending more than 1400 vessels a year at the Panama Canal Anchorages as well as the whole American continent. Some of our dedicated clients are based in Connecticut, therefore CMA will always be an important part of our agenda.

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# 2024, AN ~~DIFFICULT~~ INTERESTING YEAR FOR PANAMA



As the first quarter of 2024 ends, we come up stronger to face adversity that has been present since the beginning of the year, because of external aspects such as weather conditions in Panama and particularly the lack of enough rain on the route of the canal which has generated a reduction on the daily traffic of vessels.

Creativity, courage, efficiency but out of all, UBUNTU, is what keeps us moving to show what Talleres is made of. During these changing times, teamwork is the key to success and all of us are aware that inspirational leadership, collective empathy, and strategic resilience allow us to respond effectively to our clients and strengthen our relationships with stakeholders.

We know that there are things that we cannot control such as the weather or local politics; but there are many other things that we can control and we are focusing on them under the guidelines of UBUNTU by keeping open minds, open hearts, and open will to make things happen.

**AT TALLERES, WE STAY TOGETHER AS ONE FIST!**

# URGENT ACTION TO SAVE A FULLY LOADED PANAMAX BULK CARRIER



One Saturday evening in March, our General Manager received a call from a desperate local agent mentioning that one of their Panamax Bulk Carrier was overdraft and needed to urgently discharge 250 tons of fertilizer at Balboa Anchorage in order not to jeopardize their transit which was already booked.



Their vessel had exceeded the draft limit set by the Panama Canal regulations, leading the Canal authorities to withhold transit permission. With limited time to resolve the issue, that same night and without having a formal confirmation but just to anticipate and be ready with a solution, we organized the logistics strategy.



Loading

On Sunday morning we got the green light to start the discharging and as Talleres had already made some prearrangements just 3 hours after the call, we were alongside. 250 metric tons of cargo were offloaded, thereby reducing the draft to comply with Panama Canal requirements.

This included the deck barge, push boat, a team of stevedores, oil pollution booms, and baby fenders. The cargo discharge was efficiently completed within the given time frame, enabling the vessel to transit the Canal and resume its established route.



Despite the operation taking place on a Sunday, when logistics tend to be slower, especially with customs procedures, we swiftly mobilized all necessary resources alongside the vessel.



This successful operation exemplifies Talleres Industriales' commitment to assisting our clients promptly and effectively.




Unloading



Job completed

# BIOFOULING CAN'T HIDE



Our Remotely Operated Vehicle (ROV) ensures thorough hull cleaning of vessels of all shapes and sizes, leaving no place for biofouling to hide. Regardless of weather conditions or time of day, and even during cargo or bunker fuel operations, our adjustable pressure seawater jets produce a clean, smooth hull.



## TEAMWORK MAKES DREAMWORK



Talleres has just started two tournaments almost simultaneously. Our soccer team is led by Kassem Dabaje, and the softball team led by Victor Espino. As we all know, the ship repair industry is very demanding and therefore these activities act as a release valve for participants. Furthermore, these sport activities offer numerous health benefits—both physical and mental—and as a result, they can be a perfect fit for enhancing workplace wellness.

Sport builds character and personal qualities such as courage and the capacity to commit to a goal or purpose, as well as values such as respect for others, self-discipline, a sense of fair play and honesty.



Talleres is proud to support these initiatives which are promoted by our managers and increase employee productivity, morale, health awareness, and efficiency.

## DRY DOCKING TALLERES' FLEET!



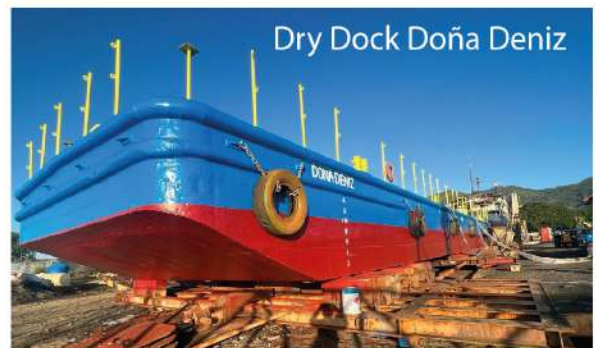
Rodrigo's Family



Dry Dock Gustavo Castro

During the last months we have completed the dry dock of 3 of our more than 20 floating equipment working at both sides of the Panama Canal. Rodrigo Lara (ex-Tisa Supplier), Gustavo Castro, and barge Doña Deniz were drydocking earlier this year. Our boats represent with their names a soul that gives the crew and all of us at Talleres a special energy and strength.

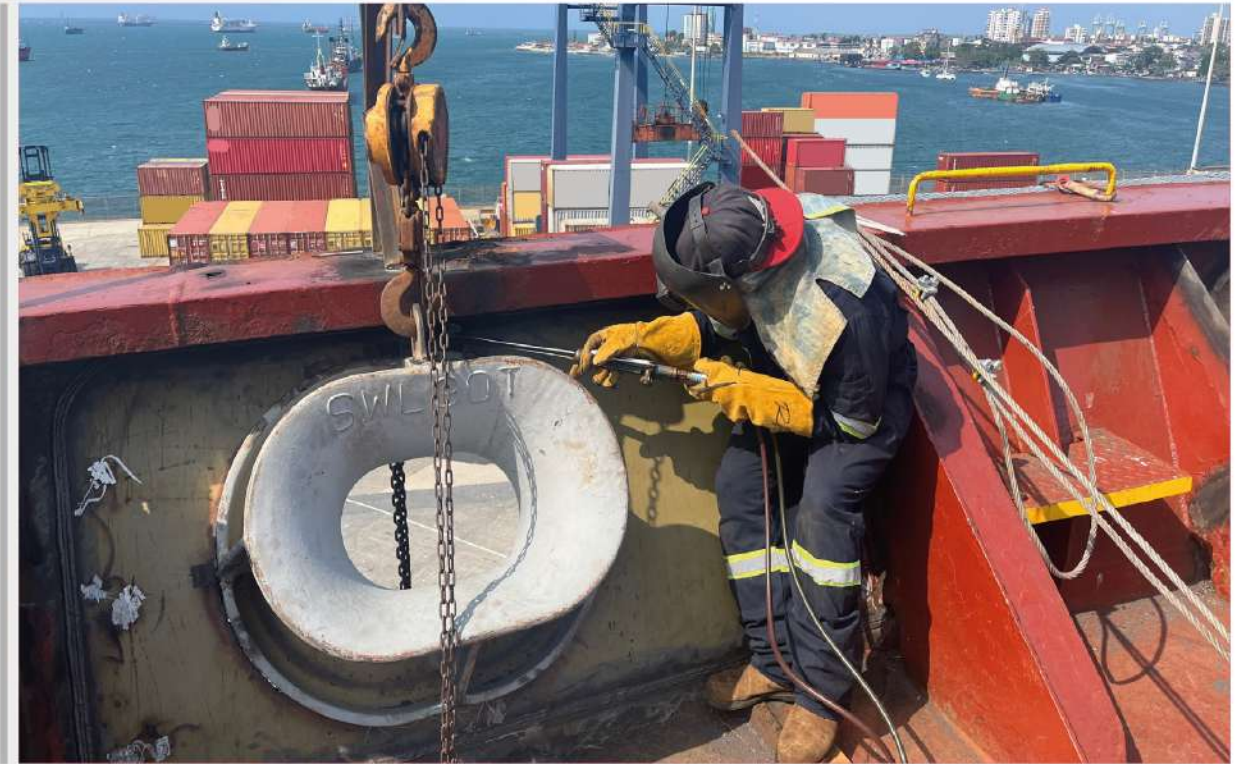
Rodrigo Lara, who just recently departed to heaven, gives us the extra mile to achieve our goals, Gustavo Castro, one of the founders of Talleres, irradiates that special way of thinking that there is nothing impossible and we must wear many hats to achieve the common goal. Our barge Doña Deniz whose name goes by the founder's wife and the current CEO's mother is our first barge that gave birth to the fleet of now more than 10 barges working in Panama and Latin America.



Dry Dock Doña Deniz



# PREPARING VESSELS FOR PANAMA CANAL TRANSIT



Talleres has assisted many ship-owners during the design phase of mooring drawings for Panama Canal Approval up to installing approved Panama Canal mooring equipment at both sides of the Panama Canal, and during sea voyages to other ports.



We have done numerous modifications on all types of vessels, from heavy lift vessels, bulk carriers, container carriers, and tankers, to gas tankers such as LNG and LPG vessels. At Talleres, we have anticipated the requirements of our clients and established a large stock of chocks, bitts, and fairleads which are class certified and ready for installation onboard.



Obtaining reliable information and formal approval on time, is an added value that our company offers and makes a great difference to ship-owners.



Apart from structural analyses of new mooring equipment to be installed, our Engineering Department can assist with necessary reinforcement drawings and stress calculations needed for class approval.



At Talleres, we work under the highest levels of performance and quality standards, in all our tasks, so that ship-owners can achieve



their goals, maximize the benefits from their vessels having the maximum cargo possible, and at the same time, follow the newly updated Panama Canal compliance procedures.



## URGENT STRUCTURAL REPAIRS AT CRISTOBAL ANCHORAGE



Last month, an Oil Chemical Tanker suffered a major damage on her starboard side shell plate and internal structure in way of No. 6 starboard side water ballast tank between web frames 51 to 53 and stringers 35 to 37 at a south American port. Panama was once again chosen as their repair destination!



We were contacted almost immediately by ship managers in Greece to mobilize and inspect the damage along with class upon vessel's arrival to Panama. We were asked to come up with a repair plan to perform urgent permanent repairs. Our Naval architects and steel foremen mobilized to the vessel identified damages on steel structure and took all measurements of areas to be renewed. Talleres' Repair Plan was approved by managers and class surveyor that same date. Immediately, Naval architects sent all specifications and drawings to our welding workshop in Colon to start procuring equipment and prefabricating some steel plates.



Side shell plate 3000 mm x 2000 mm x 14 mm high tensile steel along with all internal members renewal such as web frames and longitudinal frames had to be completed with the highest priority due to very strong commercial pressure and commitments with charters. Generators, ventilation, lighting, scaffolding, cutting, and welding heavy equipment mobilized to the anchorage.



Once onboard, hanging staging was built around the damaged sections, which were then prepared and cut. At the same time all new marine plates which were fabricated at the workshop were fitted and welded by our class-approved personnel.



All welds were ultrasonically tested to satisfaction of the class surveyor and attending superintendent.



Job was carried out around the clock to meet the expectations of class surveyor and end customer.



# TALLERES IS ADERCO STOCKPOINT AT THE PANAMA CANAL



Talleres Industriales, has been ADERCO's partner and stock point at the Panama Canal since almost a decade.

ADERCO's worldwide distribution is a key reason behind the continuous deliveries to their shipping customers. Panama is one of the most important maritime hubs in the world and Talleres has been chosen with the responsibility of effective and prompt delivery of ADERCO's products to their clients. Our 24/7, 365 days culture allows us to fulfill ADERCO's mission. Talleres is NOT only a ship repair company but a marine solutions provider.



# THE OIL POLLUTION CONTROL CAPABILITIES OF TALLERES INDUSTRIALES, S.A. (TISA) WHAT DIFFERENTIATES US FROM OTHERS



TISA has the spill control license from the Panama Maritime Authority (AMP) and has invested in vessels, equipment, rigging and training programs. We can now confirm that we are fully equipped on both sides of the Panama Canal. Talleres Industriales, S.A. (TISA), has a Pollution Control Division (PCD) that functions as an operational unit for effective and efficient pollution prevention and control, based on a scientific methodology, best practices, and technological innovation.



With specialized technical and human resources, an organizational culture of teamwork, continuous improvement, and aimed at achieving the goals set with the optimization of financial resources, we strive to provide quality service to our clients. TISA owns and operates a vast amount of specialized oil spill response equipment and vessels, pre-positioned throughout the Panama Canal to attend any incidents 24/7.



Among the activities of the Pollution Control Division is carrying out drills and training our own personnel and those of our clients.



The courses delivered by TISA are designed in accordance with the OMI OPRC approved model courses (4.01, 4.02, 4.03 and 4.04) to train first responders, on-site coordinators who will lead or supervise oil spill response teams and those with field support responsibilities within an incident command or emergency team, as well as decision makers.



Based on the above, we contribute to the sustainable development of Panama by improving the management of environmental quality and compliance with its commitments at the national and international level.





# TWO DECADES ATTENDING VESSELS ALL OVER LATIN AMERICA



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